

<b>STRONGHOLD 2018 PROPOSED BUDGET</b>			
		<u>2017 Budget</u>	<u>2018 Proposed</u>
<b>Budget Summary</b>			
<b>Income:</b>			
	Facilities	250,100	252,600
	Program	159,300	144,500
	Meals	125,000	125,000
	Fundraising	121,200	119,200
	Other	66,500	139,300
	<b>Total:</b>	722,100	780,600
<b>Expense:</b>			
	Summer Staff	22,800	19,850
	Program	17,750	16,900
	Fundraising	35,000	50,600
	Food Service	86,900	74,500
	Administration	124,250	114,850
	Personnel	352,200	365,000
	Honorariums	43,300	49,800
	Gift Shop		10,000
	Maintenance		60,000
	<b>Total:</b>	683,200	761,000
<b>Operations Balance:</b>		38,900	19,600
<b>BH Administration Liabilities Assumed by SH</b>			
	Insurance, Taxes & Shared Staff	21,000	37,045
<b>Net Balance</b>		17,900	-17,455

<b>INCOME:</b>		<b>2017 Budget</b>	<b>2018 Proposed</b>	
<b>Facilities</b>				
	Barrick Lodge	7,000	7,000	
	Bunk House	2,000	2,000	
	Carriage House	27,500	27,500	
	Castle	100,000	100,000	
	Geneva Hall	500	500	
	Heritage Lodge	58,000	60,000	
	Hickory House	14,000	16,000	
	Meeting Rooms	7,500	7,000	
	Pavillions	100	100	
	Sears Center	20,000	20,000	
	Tent Camping	3,000	2,500	
	Wilderness Cabins	2,500	2,000	
	Other/Day Rentals	10,000	10,000	
	Discount	-2,000	-2,000	
	<b>Sub-Total:</b>	250,100	252,600	
<b>Program</b>				
	Summer Camp	88,500	80,000	
	Summer Camp Discount	0	0	
	Traveling Day Camp	30,000	28,000	
	Satellite Program/Kids Club	1,800	500	
	Professional Development	2,000	2,000	
	High Ropes	8,000	9,000	
	Initiatives	8,000	10,000	
	Leap of Faith	2,500	1,000	
	Giant Swing	3,000	1,500	
	Archery	500	1,000	
	Confirmation	7,000	6,500	
	Men/Women Retreat	2,000	2,000	
	STREAM/SOLAR	5,000	2,000	
	Stories in the Castle	1,000	0	
	Program Income - Other	0	1,000	
	<b>Sub-Total:</b>	159,300	144,500	
<b>Meals</b>	<b>Sub-Total:</b>	125,000	125,000	
<b>Fundraising</b>				
	Fundraising	75,000	75,000	
	Olde English Faire	40,000	40,000	
	Labor Day 5K	2,500	0	
	Castle Tours	2,500	3,000	

<b>INCOME:</b>		<b><u>2017 Budget</u></b>	<b><u>2018 Proposed</u></b>
<b>Fundraising (con"t)</b>	Gift Shop - Rent	1,200	1,200
	Concert in the Castle	0	0
	<b>Sub-Total:</b>	121,200	119,200
<b>Other Income</b>			
	Presbytery Mission Support	50,000	50,000
	Church Donations	10,000	15,000
	Individual Donations	4,000	4,000
	Camp Scholarships	0	2,000
	Camp Equipment	0	1,000
	Grant - Synod	0	0
	General Fund Interest	300	500
	Investment Income	0	500
	Investment Income/FMV	0	0
	Fees/Service Charges	200	200
	Gift Shop Sales		10,000
	Movin On Up Scholarships	0	0
	Maintenance Income		2,500
	Maintenance Endowment		51,600
	Other	2,000	2,000
	<b>Sub-Total:</b>	66,500	139,300
<b>Total Operations Income</b>		722,100	780,600
<b>EXPENSE:</b>		<b><u>2017 Budget</u></b>	<b><u>2018 Proposed</u></b>
<b>Summer Staff</b>			
	Salaries	18,000	15,000
	Training	3,000	2,500
	Meals	1,000	1,500
	Travel	300	300
	Background Checks	200	250
	Medical	100	100
	Misc.	200	200
	<b>Sub-Total:</b>	22,800	19,850
<b>Program</b>			
	Summer Camp	10,000	8,500
	Summer Camp Equipment	500	1,000
	Traveling Day Camp	3,500	4,000
	Traveling Day Camp Equip.	200	200
	High Ropes Course	1,000	1,000

<b>EXPENSE:</b>		<b><u>2017 Budget</u></b>	<b><u>2018 Proposed</u></b>	
<b>Program (con't)</b>				
	Initiatives	250	500	
	Professional Development	500	300	
	STREAM/SOLAR	500	300	
	Confirmation	500	500	
	Men's Retreat	300	300	
	Women's Retreat	300	300	
	Enchanted Castle	0	0	
	Stories in the Castle	200	0	
	<b>Sub-Total:</b>	17,750	16,900	
<b>Fundraising</b>				
	Olde English Faire	24,000	25,000	
	Castle Tours/Improvements	100	5,000	
	Golf Outing	0	0	
	5K Run to the Castle	0	0	
	Concert in the Castle	0	0	
	WWII Days	0	15,000	
	Quilt Auction	300	0	
	Materials & Supplies	600	600	
	Funds Dev. Comp.	0	0	
	Funds Dev. Expense	10,000	5,000	
	<b>Sub-Total:</b>	35,000	50,600	
<b>Food Service</b>				
	Food Purchases		70,000	
	Meats	13,000	0	
	Poultry	5,500	0	
	Dairy/Milk/Cheese/Eggs	9,000	0	
	Frozen Foods/Bread/Buns	18,000	0	
	Staples	500	0	
	Snack Services	100	0	
	Beverages/Coffee/Juice/Tea	6,000	0	
	Dishes & Utensils	500	500	
	Equipment & Repair	2,000	2,000	
	Janitorial/Chemical	2,000	2,000	
	Returns/Refunds	-1,000	-1,000	
	Meals Purchased	0	1,000	
	Supplies	800	0	
	<b>Sub-Total:</b>	86,900	74,500	

<b>EXPENSE:</b>		<b><u>2017 Budget</u></b>	<b><u>2018 Proposed</u></b>	
<b>Administration</b>				
	Equipment Lease (50% SH)	10,000	8,000	
	Equipment & Repair	2,500	2,000	
	Office Supplies	4,000	3,500	
	Postage (50% SH)	5,000	3,500	
	Telephone (50% SH)	6,000	6,000	
	Internet Maintenance	1,500	1,500	
	Computer Services	100	100	
	Professional Business Dev.	4,500	3,500	
	Professional Dues/Fees	2,500	2,500	
	Staff Memberships/Certs.	750	750	
	Staff Recruitment Ads	1,000	500	
	Conference Center Ads	3,000	3,000	
	Hospitality	1,000	1,000	
	Utilities/Gas (100% SH)	24,000	22,000	
	Utilities/Electric (100% SH)	42,000	41,000	
	Interest/Loan	10,400	10,000	
	Fees/Service Charge/CC	5,000	5,000	
	Misc.	1,000	1,000	
	<b>Sub-Total:</b>	<b>124,250</b>	<b>114,850</b>	
<b>Personnel</b>				
	Salaries	275,000	275,000	
	Taxes/FICA	21,000	21,000	
	BoP Pension	6,000	6,000	
	BoP Death/Disability	1,500	2,500	
	BoP Health	34,000	34,000	
	Medical Reimbursement	6,700	10,000	
	Professional Exp./Travel	3,000	3,000	
	Continuing Education	3,000	3,000	
	Employer Contributions 403(b)	0	4,000	
	Staff Support/Other	2,000	2,000	
	Search Committee Expense	0	0	
	Treasures Salary (75% SH)	0	4,500	
	Misc Payroll Expense	0	0	
	<b>Sub-Total:</b>	<b>352,200</b>	<b>365,000</b>	
<b>Gift Shop</b>			10,000	
<b>Maintenance</b>			60,000	

<b>EXPENSE:</b>		<u>2017 Budget</u>	<u>2018 Proposed</u>	
<b>Honorariums</b>				
	Summer Camp	35,000	40,000	
	Initiatives	3,500	3,000	
	High Ropes Course	2,500	2,500	
	Confirmation	800	800	
	STREAM/SOLAR	1,500	1,000	
	Hospitality	0	0	
	Adult Program	500	2,000	
	Misc.	500	500	
	<b>Sub-Total:</b>	44,300	49,800	
<b>Total Operations Expense</b>		683,200	761,000	
<b>Operations Balance</b>		38,900	19,600	
<b>BH Administration Liabilities Assumed by SH as of 2017</b>				
	Insurance, Taxes & Shared Staff	21,000	37,045	
<b>Net Balance</b>		17,900	-17,455	